Leading our clients’ digital transformations

DXC Technology
Corporate Overview
October 24, 2019
About DXC Technology

Who we are

DXC Technology is a global IT services company that manages and modernizes mission-critical systems, integrating them with new digital solutions to produce better business outcomes for clients. Our global reach and talent, innovation platforms and extensive partner network are keys to our success.

Why we are different

Technology independence
Working with our global partner network, we deliver the best, most proven solutions to de-risk technology investments.

World-class talent
We are investing to attract and upskill the talent who will lead global business tomorrow.

Confident guidance
We have met the challenges of innovation many times, and have a clear and confident vision for leading clients on their digital transformation journeys.
DXC Technology at a glance

- $20+B global IT services leader
- 200+ partner network with best-of-breed partners
- 60+ years of innovation
- ~138,000 employees worldwide
- #19 of CR Magazine’s 100 Best Corporate Citizens for 2018
- 70+ countries
- #122 in the 2019 Fortune 500
- ~6,000 clients
- 10,000+ Agile/DevOps professionals
- 200+ Fortune 500 companies
Clients and industries we serve

6,000+

clients around the world across a variety of industries

- Insurance
- Healthcare & Life Sciences
- Travel, Transportation & Hospitality
- Banking & Capital Markets
- Aerospace & Defense
- Consumer & Retail
- Energy, Utilities, Oil & Gas
- Manufacturing & Auto
- Public Sector
- Technology, Media & Telecommunications
Industry-led offerings

Build on the best of innovation

Align with customer preferences

Provide clarity for clients

Analytics
Application Services
Business Process Services
Cloud & Platform Services
Consulting
Enterprise & Cloud Apps
Industry Software & Solutions
Security
Workplace & Mobility

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# Technology independence

## Industry-leading DXC Partner Network

<table>
<thead>
<tr>
<th>Strategic Partners</th>
<th>Solution Partners</th>
<th>Channel Sales Partners</th>
<th>Supplier/Reseller Partners</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deep, comprehensive, global partnerships with joint business objectives and a drive to continuously solve complex, critical client challenges</td>
<td>Regional, industry, offering or frontier relationships with specialized expertise to exceed our clients’ expectations</td>
<td>Ability to scale globally and market and resell DXC offerings and services through experienced sales teams</td>
<td>Providing the essential components that complete DXC solution offerings with consistent, replicable outcomes for each client</td>
</tr>
</tbody>
</table>

### Strategic Partners
- AT&T Business
- AWS
- Dell Technologies
- Google Cloud
- HCL
- IBM
- Micro Focus
- Microsoft
- Oracle
- PwC
- SAP
- ServiceNow
- VMware
- Cisco

### Solution Partners
- Blue Prism
- Citrix
- Dynatrace
- Lenovo
- Mphasis
- Pure Storage
- Red Hat
- Riverbed
- Salesforce
- Symantec
- Hitachi
- UiPath
- 360Globalnet

### Channel Sales Partners
- SAP
- Citius Tech
- SailPoint
- Tripwire
- VERITAS
- Impact Systems
- LUMINATE
- RICOH
- TONE
- Polycom
- BLUECAT
- Citrix
- Aruba

### Supplier/Reseller Partners
- SailPoint
- Check Point
- Checkpoint Technologies
- Palo Alto
- osseco
- Indra
- aruba
- NetApp
- Hortonworks

Note: Partner list not exhaustive
World-class talent
Investment in people

New talent
- Internships and apprenticeships
- 150+ global university partnerships
- DXC Talent Cloud

Leveraging partners
- Partner skills
- Co-located teams

New models of talent acquisition and reskilling
- Partner certifications
- Digital communities and practices
- DXC University

Acquisitions
- New capabilities
- Offering expansion

New markets

New talent

DXC University
Managed and modernized **BlueScope Steel’s** application portfolio, enabling an end-to-end environment that saved $2 million in annual supply chain costs.

Enabled **Tops Markets** supermarkets to adapt to continually changing customer tastes and preferences, expanding online services and business analytics to support digital transformation.

Modernized operations of 5,000 freight trains daily, yielding significant savings for **DB Cargo** through an integrated rail cargo management solution supporting 12 European Union countries.

Established the foundation for better customer experiences and operational efficiencies at **SAS Airlines** by designing an advanced analytics platform that optimizes data and sets design principles for new levels of customer personalization.

Enabled new business growth for **Guardian Life Insurance** by providing more effective billing options for customers, drastically decreasing complexity and improving flexibility and collection.

Developed the “Diabetes Digital Coach” online service for **West of England Academic Health Science Network (AHSN)** that enables self-management of diabetes and more timely treatment that extends lives.
### Extended family of practices and capabilities

<table>
<thead>
<tr>
<th>Microsoft Dynamics 365 integration</th>
<th>ebeCS</th>
<th>Sable37</th>
<th>EG A/S service business [pending completion of acquisition]</th>
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</thead>
<tbody>
<tr>
<td>ServiceNow integration</td>
<td>fruition partners</td>
<td>logicalis</td>
<td>TESM</td>
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<tr>
<td>Industry integration</td>
<td>fixnetix</td>
<td>m-power solutions</td>
<td>Xchanging</td>
</tr>
<tr>
<td>Managed services for capital markets</td>
<td>Oracle cloud-based enterprise performance management and BI</td>
<td>Insurance platforms and services</td>
<td></td>
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<tr>
<td>Extended digital</td>
<td>argodesign</td>
<td>Luxoft</td>
<td>A DXC Technology Company</td>
</tr>
</tbody>
</table>
Global enterprises are making the shift to digital technology to produce better business outcomes. Only DXC has the ability to lead clients’ digital journeys by modernizing and integrating their mission-critical IT systems, preserving the value of existing investments and deploying digital solutions at scale.
DXC modernizes mission-critical systems and integrates digital innovation for better business outcomes

Clients are attempting digital transformations...

Transformations typically fail due to lack of integration with existing IT

...While separately modernizing mission-critical IT systems

Compelling offerings
Consultative client engagement
Agile delivery

DXC technology

Mission-critical systems modernization

Digital transformations

Business-outcome oriented

Efficiency oriented

Scale
Automation capabilities
Ability to simplify legacy

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DXC helps clients unlock business value

New business models
Better client experiences
Faster time to market
Increased productivity

Standardized offerings at scale
Integrated solutions
Deep industry expertise
Industry-leading partners

Digital roadmap
Client business outcomes

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DXC Technology leadership positions and recognition

#3 in CRN 2019 Solution Provider 500
Top 10 IT services brand in Brand Finance’s IT Services 2018
Thomson Reuters Top 100 Global Technology Leader in 2018
Top 20 Company in Corporate Responsibility Magazine’s 100 Best Corporate Citizens List

ServiceNow Sales – Number of New Logos
ServiceNow Service Deployments
Microsoft Productivity Partner of the Year
Microsoft Dynamics Global Partner of the Year
Microsoft Dynamics Industry Partner of the Year

AWS-Certified Architects
Hitachi Vantara Global Systems Integrator of the Year
SAP Hybris Delivery
Symantec GSI Partner – by Sales Revenue
Oracle Partner of the Year: Best Service Provider – Germany
Corporate responsibility leadership
Key performance highlights

Awards
We are proud to have been recognized by a number of highly rated sustainability and inclusion and diversity indices.

Excellence
In FY 2019, DXC continued to achieve solid results in relation to our environmental impact program, including reductions in our absolute energy and greenhouse gas emissions globally.

DXC achieved a top score of 100 in the 2019 Disability Equality Index — a positive indication of our company’s inclusive, diverse and accessible culture.

21.3% global greenhouse gas emissions reduction achieved in 2 years

24.6% absolute energy reduction achieved in 2 years

More than 1.1M hours of noncompliance formal learning in DXC University completed by DXC employees in FY 2019

DXC India educational and vocational training programs touched the lives of more than 16,000 primary and secondary school students, more than 300 people with disabilities and over 9,000 university-level STEM students

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November 5, 2019
A foundation built on core values

Client Focused
Our success derives from a deep understanding of our clients, to whom all of DXC is committed to deliver exceptional service and value.

Leadership
We lead from the front, displaying our integrity and using facts to support our straight talk. We create an environment for positive change built on collaboration and trust.

Execution Excellence
We insist on excellence in all we do for clients and ourselves, striving always for recognition among the leaders in our industry.

Aspiration
We aspire individually and collectively to be more tomorrow than we are today.

Results
We accept individual responsibility for our commitments and expect to be accountable for results.

Teamwork
Leadership should derive from skill, not title; our CLEAR Values align teammates from/across all layers and levels.

Immediacy of Media/News
With little time to get it right, an employee’s first instinct should be informed by our CLEAR Values.

Virtual Workers
Our CLEAR Values represent common standards that unite a global, increasingly virtual DXC community.

Diversity and Globalization
Our CLEAR Values smooth otherwise obvious differences in age, gender, religion and custom/heritage.

Rising Use of Strategic Partners
Our CLEAR Values drive uniformity in our dealings with customers, suppliers and competitors.

Entrepreneurship
With encouragement for risk-taking and innovation comes the need to act responsibly and with integrity.
About DXC Technology

DXC Technology, the world’s leading independent, end-to-end IT services company, manages and modernizes mission-critical systems, integrating them with new digital solutions to produce better business outcomes. The company’s global reach and talent, innovation platforms, technology independence and extensive partner network enable more than 6,000 private- and public-sector clients in 70 countries to thrive on change. For more information, visit www.dxc.technology.