

Safely accelerate the enterprise to Amazon Web Services

DXC Technology and Amazon Web Services strategic partnership

DXC and AWS at a glance

- Help clients discover, migrate, optimize and manage application workloads on AWS
- Raise an enterprise's Digital IQ using digital transformation advisory and consultancy services
- Unlock the full benefits of running on a cloud platform using applications modernization services
- Perform continuing research into the overall governance, risks and security associated with the new generation of infrastructures built on clouds
- Provide innovative solutions that help migrate legacy application workloads and build and host custom apps to be consumed as-a-service
- Utilize AWS best practices experience and AWS development tools, such as CloudFormation scripts, sample architectures, DevOps scripts, to provide best of breed solutions

DXC and Amazon Web Services (AWS) recognize that forward-thinking clients are rapidly accelerating the adoption of cloud services and seeking proven expertise to deploy and integrate AWS cloud services into their IT environment. As an AWS channel reseller and Premier Consulting Partner, DXC assists clients in discovering, migrating, modernizing and managing application workloads to the AWS platform, thus helping you maximize the latest AWS innovations, as well as maximize benefits from adopting the AWS platform.

Client benefits

Combining an operational expenditure cost model with consumption-based billing gives you tighter control over your costs, growing and shrinking in line with your demand. The automated capability cloud embraces also allows you to remove operational burdens. Staff is able to focus on higher value tasks while the cloud provider ensures you have IT services when you need them. This can result in total cost of ownership savings over 50% and a 5-year return on investment over 500%.¹

The service-enabled enterprise is not one that comes naturally to most enterprise businesses. DXC helps our enterprise clients consume cloud services and benefit from the agility they provide while ensuring this is done in a controlled and risk-managed fashion. DXC provides business-level guidance to help achieve a digital operating model that helps realize the maximum value from the AWS cloud. We provide a range of tools that our clients use to apply governance around usage of the AWS cloud platform,

injecting business-defined controls and policies to ensure compliance with internal and external bodies. For the applications that will move to the cloud, we have end-to-end discovery and automation processes that migrate your applications and modernize while in flight, supported by a team of AWS dedicated experts who can create cloud native application architectures.

When your business is ready to move to a pure as-a-service model, you can call upon DXC's years of service management experience and tools to run your cloud workloads for you, which take full advantage of our integrated digital service management experience to allow the full ITSM lifecycle to be digitized. Our services include constantly evolving monitoring, management, operating system patching, application upgrade and incident management capabilities. DXC can also help clients accelerate their digital transformation by creating more agile business processes using hybrid architectures where legacy systems can work alongside cloud-ready applications.

¹ IDC White paper The Business Value of AWS Accelerates Over Time, May 2015

“Enterprise customers have differentiated requirements in migrating and operating workloads in the cloud and they rely on the underlying AWS infrastructure as well as DXC services to help them both embrace the journey to the cloud and provide managed services allowing customers to operate efficiently. We are pleased to be working collaboratively with DXC to enable the use of our cloud services in conjunction with services and tools that DXC provides its customers. Our mutual objective is to bring greater agility and flexibility to help enterprise customers manage their businesses more efficiently, securely and on a global scale.”

Terry Wise
Vice President, Partner Sales, Amazon Web Services

“Clients have the confidence to choose AWS and DXC to power their digital enterprise journey. This strategic partnership, strengthened by the DXC AWS Center of Excellence in Austin, TX, where AWS innovation is integrated, tested and deployed, produces proven differentiated offerings in the marketplace to help clients tackle both the global reach and the pace of change so they can move quickly and safely through their digital transformations.”

Steve Hilton
Executive Vice President and General Manager,
Global Infrastructure Services, DXC

Joint offerings/solutions

The foundation of DXC services and solutions combined with the AWS platform is the DXC AWS Center of Excellence (CoE) in Austin, Texas. The CoE helps clients flexibly and efficiently adopt agile, integrated and secure next-generation applications in the cloud.

DXC’s offerings for AWS Include:

- **Cloud migration services for AWS:** This suite of services enables rapid migration of cloud-ready workloads onto the AWS cloud. DXC utilizes toolsets and services from RISC Networks for discovery and Racemi for migration.
- **Application modernization: DXC** modernizes applications with a range of capabilities. The offering supports full refactoring, COTs re-platforming, and full conversion to a cloud native AWS architecture.
- **Cloud services for AWS:** DXC monitors and manages customer workloads, including service levels. DXC works closely with our partners (CloudPassage, McAfee, AppDynamics, Puppet, Chef, and CloudCheck) to provide an interoperable suite of tools for 24x7 support.

- **Analytics as a service:** DXC provides analytics as a service based upon our Big Data Platform as a Service (BDPaaS) built on AWS. BDPaaS is a fully integrated, scalable bundle that includes big data software, infrastructure, tools and managed services. DXC data scientists deliver analysis services to advise customers on pressing business needs.

- **Security services for AWS:** DXC combines cloud-native monitoring and management tools from our Cloud Services for AWS with the monitoring capabilities of DXC’s Global Risk Management Center. DXC works closely with our partners to provide an interoperable suite of tools to provide 24x7 operational support.

- **Cloud network service:** DXC’s partnership with AT&T Netbond services provides on-demand, secure AWS Direct Connect for clients to extend their corporate network directly to the AWS cloud.

Differentiation

With continual investments in skills and capabilities in cloud technologies, DXC has innovated on top of the AWS platform to bring to market a set of leading IP to allow our clients to fully maximize their benefits of the AWS cloud platform.

DXC is one of the first AWS Premier Consulting Partners to pass the version 3.0 AWS Managed Service Provider (MSP) independent, third-party audit and be accepted into the AWS Managed Service Program. This program is limited to AWS Partner Network (APN) Consulting Partners who are skilled at cloud infrastructure and application migration and deliver value to customers by offering proactive monitoring, automation, and management of their client’s environment. With version 3.0 of the AWS Managed Service Program, AWS raised the bar for MSPs in the areas of DevOps, Continuous Compliance, Service Intelligence, and the proper use of AWS best practices in areas like security, design and migration, while taking advantage of new services and features that AWS has added in the past year. DXC is one of the few AWS Premier Consulting Partners and AWS Managed Service Providers with a worldwide presence and delivery capability.

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About DXC Technology

DXC Technology (DXC: NYSE) is the world’s leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. Created by the merger of CSC and the Enterprise Services business of Hewlett Packard Enterprise, DXC Technology serves nearly 6,000 private and public sector clients across 70 countries. The company’s technology independence, global talent and extensive partner network combine to deliver powerful next-generation IT services and solutions. DXC Technology is recognized among the best corporate citizens globally. For more information, visit www.dxc.technology.