Stop reacting to audits and licensing challenges. Start proactively managing your software assets.

SAM solutions that work

▶ Vendor-agnostic SAM capabilities.

▶ Backed by DXC's global SAM capabilities.

▶ Proven SAM expertise and SAMaaS solutions deployed worldwide.

The faster software evolves, the more of a minefield software asset management (SAM) and licensing becomes. Preparing for vendor audits can be expensive and onerous, while minimising your software spend and licensing footprint can seem impossible. So, how can you eliminate unnecessary license-related risks, expense and stress? By getting in front of the problem, and staying there, with our vendor-agnostic SAM solutions.

More than industry-leading licensing experts, at Red Rock we're the Software Asset Management as a Service (SAMaaS) partner of choice for clients with multi-vendor software suites.

In short, we have the proprietary enterprise-grade SAM analysis technologies and IP you need to minimise your licensing footprint and maximise your software ROI, whatever software you use.

DXC Red Rock

Software Asset Management as a Service

With our SAMaaS solution, we use our proprietary recognition engines and industry-leading SAM reporting to give you a 360° view of your software and licensing landscape.

Then, armed with these organisation-wide insights, we apply our SAM and strategic licensing expertise to not only ensure you're audit-ready, but also maximise your optimisation opportunities as you move to full SAM maturity.

Software optimisation.
Minimise costs, waste and future spend.

Hardware optimisation.
Optimise hardware capacity and costs.

Functionality optimisation.
Scrap redundant functionality.

Commercial optimisation.
Secure better discounts with vendors

SAM insights that translate into real business value

Be audit ready. Any vendor. Any time. Identify and address compliance issues in advance.

Make better decisions. Access real-time insights and make informed SAM decisions, fast.

Reduce costs now. Reconcile and consolidate to minimise your licensing footprint and costs.

Reduce future spend. Plan for the future, negotiate better discounts and achieve a better software ROI.

Support growth and transformation. Be ready to respond to your organisation's changing software needs.

Get independent advice. Discuss contractual and compliance issues with our vendor-agnostic team.

Minimise SAM costs. Scale or extend our SAM services and SAMaaS solution to suit your changing requirements and only pay for assets under management.
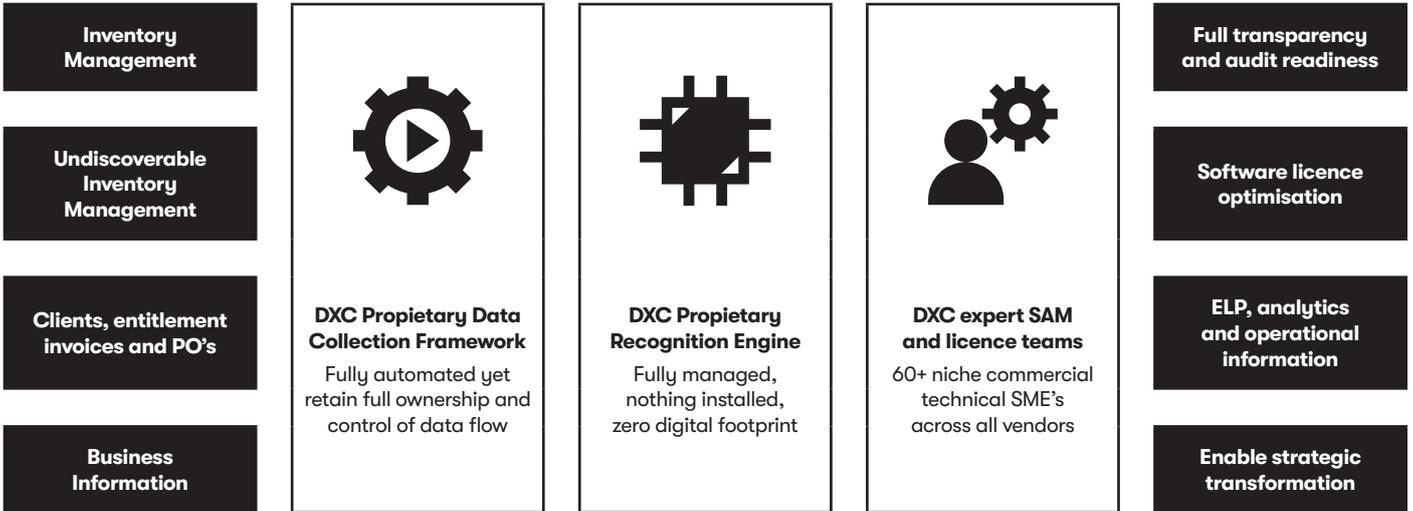
Oracle® licensing and audits

In a sample of 400 Oracle licensing audits, over 89% of sampled organisations were over-licensed, under-licensed or licensed expensively.

As the region's foremost Oracle partners, with 24 years+ specialising in Oracle licensing, we're ideally placed to optimise your Oracle licence footprint and ensure you're audit-ready.

- ▶ Review your Oracle environment.
- ▶ Review your license architecture.
- ▶ Ensure legal compliance.
- ▶ Simplify licensing management.
- ▶ Optimise deployments.

Find out more about how we can help you navigate the intricacies of licensing and compliance across all vendors. Ask us about an Oracle Licence Optimisation and Audit Defence program.

A modular SAM managed service

Inventory Management	**DXC Propietary Data Collection Framework** Fully automated yet retain full ownership and control of data flow	**DXC Propietary Recognition Engine** Fully managed, nothing installed, zero digital footprint	**DXC expert SAM and licence teams** 60+ niche commercial technical SME's across all vendors	**Full transparency and audit readiness**
Undiscoverable Inventory Management				**Software licence optimisation**
Clients, entitlement invoices and PO's				**ELP, analytics and operational information**
Business Information				**Enable strategic transformation**

The benefits of our modular approach

Discoverable and undiscoverable data.
We'll collect all critical 'non-instance' data and consolidate sources to generate a truly effective licence position.

Contract management and entitlement.
Enjoy clarity and confidence. We'll help you identify and collect critical documents, create effective relationships between them, and interpret key terms and conditions.

Effective licence position.
Access a complete and accurate licence-position overview across your entire range of software vendors.

Compliance and security.
Extract full value from your data, with detailed reports that support your IT security, governance, and internal audit and compliance functions.

Audit readiness.
All the information you need to act from a position of strength. We'll guide you through the audit process.

Cost reduction and licence optimisation.
Control software spend, eliminate unplanned and unnecessary expenditure, and optimise software usage and deployment.

About DXC Red Rock

DXC Red Rock is the largest independent provider of Oracle consulting and Managed Services in Australia and New Zealand. Red Rock provides dynamic technology leadership in delivering Oracle Cloud solutions, with a full continuum of services around Oracle's integrated suite of applications, platform services, and engineered systems.

As part of DXC Technology, Red Rock offers speed and agility with thought leadership and global scale. This allows us to design and deliver innovative market-leading solutions that enable clients to transform their businesses and the broader market.

Oracle has globally recognised Red Rock's expertise and skills by accrediting us as an Oracle Platinum Partner, Oracle Cloud Select Partner and Cloud Managed Service Provider.

Find out how our SAM experts can help you reduce your licensing footprint and improve your software ROI. Email redrockenquiries@dxc.com.

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Other names may be trademarks of their respective owners.

About DXC Technology

DXC Technology (NYSE: DXC) is the world's leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. Created by the merger of CSC and the Enterprise Services business of Hewlett Packard Enterprise, DXC Technology serves nearly 6,000 private and public sector clients across 70 countries. The company's technology independence, global talent and extensive partner alliance combine to deliver powerful next-generation IT services and solutions. DXC Technology is recognised among the best corporate citizens globally. For more information, visit www.dxc.technology.