



# Turn licensing management into a cost-saving advantage with DXC Red Rock.

## Oracle partnership benefits

As the region's leading Oracle partner, we have access to exclusive resources that enable us to devise licensing solutions that are unmatched in their flexibility and cost efficiency.

Take advantage of our ability to deliver:

- 🔹 **Software optimisation.**  
Minimise costs, waste and future spend.
- 🔹 **Hardware optimisation.**  
Optimise hardware capacity and costs.
- 🔹 **Functionality optimisation.**  
Scrap redundant functionality.
- 🔹 **Commercial optimisation.**  
Secure better discounts with vendors.

## Strategic Licensing Services.

On the surface, minimising your licensing footprint and streamlining licensing management is about reducing your costs, compliance risks and administrative burden. It's about giving you more time and budget to use technology to innovate. But at Red Rock, it's also about drawing on our 24+ years of Oracle® licensing expertise and tapping into our Oracle partner relationships to give you a strategic software asset management (SAM) edge.

Our licensing specialists provide complete licensing management and optimisation solutions and strategies that go beyond minimising your licensing footprint and maintaining full audit-readiness.

The solutions and support we deliver will provide the licensing clarity, frameworks and confidence you need to make better SAM decisions and equip your organisation for the future.

### Navigate Oracle's licensing protocols with confidence

In a sample of 400 Oracle licensing audits, over 89% of sampled organisations were over-licensed, under-licensed or licensed expensively, which is why our Oracle Licence Optimisation and Audit Defence service forms the foundation of our licensing suite.

It's a 360° review of your Oracle licence architecture and environment that not only ensures legal compliance, but provides strategies for simplified licensing management.



Review  
your Oracle  
environment.



Review your  
licence  
architecture.



Ensure legal  
compliance.



Simplify  
licensing  
management.



Optimise  
deployments.

### A licensing model and strategy that works for you

Every Oracle environment is unique, so allow our licensing specialists to proactively structure your licensing model to meet your unique operational and strategic requirements, minimising costs, risk and time-intensive administration.

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#### Know where you are.

Get a complete 360° view of your licensing footprint with our meticulous review and analysis process.

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#### Eliminate non-compliance.

Review, restructure and relax knowing that you're always compliant and audit-ready.

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#### Maximise your ROI.

Extract full value from your software budget and assets by reducing hardware, software and licensing spend.

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#### Be future-ready.

Think strategically about licensing and respond to your organisation's changing software requirements, fast.

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#### Simplify licensing management.

Make licence management easier with a tailored licensing solution and strategy and SAMaaS.

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#### Optimise asset management.

Streamline your software asset management procedures to reduce ongoing administration costs.

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#### Improve your licensing terms.

Leverage our relationship with Oracle to secure better pricing, terms and conditions.

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#### Any challenge or situation

- ▶ Impending audits
- ▶ Database upgrades
- ▶ Application upgrades
- ▶ Hardware upgrade programs
- ▶ Mergers and spin-offs
- ▶ Future licensing planning
- ▶ Simplifying licence portfolios

**Ongoing support and value**

Some clients engage our strategic licensing services during times of licensing stress, but licensing is an ongoing challenge, so it's the clients that work with our specialists on an ongoing basis that gain the most value.

Ask us about how we can save you time and money, year in year out, not least through our vendor-agnostic Software Asset Management as a Service (SAMaaS) solution.

**Software Asset Management**

Did you know our software asset management (SAM) expertise extends beyond Oracle's products?

In fact, we're the Software Asset Management as a Service (SAMaaS) partner of choice for a growing number of clients with multi-vendor software suites.

- Vendor-agnostic SAM.
- Backed by DXC's global SAM capabilities.
- Proven SAM expertise and SAMaaS solutions deployed worldwide.

**About DXC Red Rock**

DXC Red Rock is the largest independent provider of Oracle consulting and Managed Services in Australia and New Zealand. Red Rock provides dynamic technology leadership in delivering Oracle Cloud solutions, with a full continuum of services around Oracle's integrated suite of applications, platform services, and engineered systems.

As part of DXC Technology, Red Rock offers speed and agility with thought leadership and global scale. This allows us to design and deliver innovative market-leading solutions that enable clients to transform their businesses and the broader market.

Oracle has globally recognised Red Rock's expertise and skills by accrediting us as an Oracle Platinum Partner, Oracle Cloud Select Partner and Cloud Managed Service Provider.

**Find out more about our strategic licensing services and SAM capabilities, including our SAMaaS solution. Email [redrockenquiries@dxc.com](mailto:redrockenquiries@dxc.com).**

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**About DXC Technology**

DXC Technology (NYSE: DXC) is the world's leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. Created by the merger of CSC and the Enterprise Services business of Hewlett Packard Enterprise, DXC Technology serves nearly 6,000 private and public sector clients across 70 countries. The company's technology independence, global talent and extensive partner alliance combine to deliver powerful next-generation IT services and solutions. DXC Technology is recognised among the best corporate citizens globally. For more information, visit [www.dxc.technology](http://www.dxc.technology).