

DXC PROCUREMENT SERVICES

Technology Sourcing, Made Simple



**Reduce unpredictable costs
and effort associated with internal
technology acquisition**

Control ICT Procurement

DXC Procurement Services deliver:

- Simplified processes for acquiring technology via a single point of contact
- Consolidation of your existing vendor contracts
- Our extensive buying power to achieve competitive prices
- Single monthly Open Book reporting in your preferred format

Because technology products and services change so frequently, it's difficult for any ICT team or purchasing department to keep up with all the variations.

With the number of potential sources of these products, checking (then re-checking) you've obtained the best deal can be a lengthy process. And, unless you are a very large enterprise or public entity, you will find it difficult to negotiate the best possible discounts with your principal vendors.

In short, procuring technology is not your core business – and can be a significant distraction from supporting digital business initiatives and meeting end user requirements.

There is a way to simplify your acquisition of technology – with the confidence you are getting the best prices from a single point of contact.

DXC Procurement Services eliminate internal costs to streamline the entire procurement process from product selection to customised reporting – ensuring you get the technology your business needs quickly without administrative effort.

Reduce time and effort

Procuring technology takes considerable effort and requires specialist knowledge. This means it can tie up the time of too many of your ICT specialists as well as your operational purchasing team. With an almost infinite combination of product options and a large selection of sources, hours, days or even weeks can be spent chasing multiple vendors or suppliers just for quotes.

Eliminate unpredictable costs

The time and effort involved in managing the end-to-end process of procuring technology in-house can increase the total cost of acquisition. Uncertainty about whether you are getting the best price can delay decision-making, while tracking late deliveries also takes precious time and can result in project blow-outs.

How DXC Procurement Services work



Discover

We discover your existing vendor contracts and reporting needs.



Request

Our procurement desk processes all your requests and keeps you up to date with progress.



Manage

We manage all vendor negotiations, leveraging our long-standing relationships to ensure you get the best possible price.



Report

Open Book monthly reporting itemises all your purchases in the format your business needs.

Customised to your needs

The first step to delivering this service is to discover and document any existing contracts you have with vendors. Then we look at the best ways your business can interact with ours, to dovetail ordering and approval processes. We also work with you to develop the forms and frequency of Open Book reporting and billing to best suit your requirements.

Why DXC?

Procurement of technology is a fundamental part of our business model. Every month, we acquire millions of dollars of hardware, software and cloud services on behalf of our clients. This means we have the end-to-end processes, skills and experience to relieve your own staff of this onerous aspect of managing your ICT infrastructure.

In addition, as a major purchaser of technology products, DXC can also leverage its many long-standing partnerships with a wide range of IT and communications equipment vendors. This results in streamlined logistics for faster delivery and greater transparency – as well as the price benefits of our significant buying power.

To discover how DXC Procurement Services can lower the effort and costs involved in acquiring technology, talk to your DXC account manager, or contact dxconnect@dxc.com.

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About DXC Technology

DXC Technology, the world's leading independent, end-to-end IT services company, manages and modernizes mission-critical systems, integrating them with new digital solutions to produce better business outcomes. The company's global reach and talent, innovation platforms, technology independence and extensive partner network enable more than 6,000 private- and public-sector clients in 70 countries to thrive on change. For more information, visit dxc.technology.

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