



Matador boosts agility, cuts expenses with infrastructure as a service

Client name: Matador Group

Location: Slovak Republic

Industry: Industrial automation

Challenge

- Identify ways to improve agility
- Increase infrastructure efficiencies
- Avoid new capital expenses

Solution

- Outsource IT infrastructure and support using DXC managed services for private cloud
- Provide regular hardware and network refreshes and desktop management
- Improve service quality with built-in data availability and security features

Results

- Allowed Matador Group to focus on core, competitive competencies
- Reduced infrastructure and network costs
- Improved cost efficiency with no capital expenditures

Matador Group knew it wanted to more quickly respond to market demands. The automotive system supplier also wanted a more efficient infrastructure. And it didn't want more capital expenses. The company was able to achieve all three goals, and more, with digital transformation to a managed private cloud from DXC Technology.

Privately owned Matador Group serves the Slovak Republic, the Czech Republic and the Russian Federation, and looks to be a reliable and technologically best-equipped supplier beyond the borders of Central and Eastern Europe (CEE). To do so, the company puts a strong emphasis on internal research, development and design capabilities so it can continually develop new products and services and become the first choice for customers.

To focus on this mission and grow its core competencies, Matador first engaged DXC to outsource its IT functionality. Matador has since expanded these services to incorporate a managed private cloud, so all of its infrastructure could be delivered as a service.

Gain a competitive edge with agile IT

"The automotive industry is highly competitive and demands an agile and adaptable IT infrastructure to incorporate change as needed," explains Igor Šuba, chief information officer, Matador Group. "We rely on the proven IT expertise of DXC to provide continual innovation and modernization to keep us at the forefront of technology."

Maintaining cost efficiency and reducing capital expenses is imperative in the automotive industry. Matador understood that outsourcing its IT functionality is a good way to avoid new CAPEX, transform IT costs to OPEX, and maintain a state-of-the-art infrastructure at the same time. Moving to an as-a- service model allows the company to consume services only as needed, saving money.

"What we get is quality, highly responsive IT expertise, and guaranteed 24x7 infrastructure reliability and stability, at a fraction of the cost of purchasing and maintaining our own multiple data centers," notes Šuba. "DXC knows our processes extremely well and is our proven partner in support of critical new business initiatives."

Bringing acquisitions online and on the run

Šuba estimates that Matador acquires or starts a new company approximately once a year. With DXC managing the transition of the new people and processes, it now takes just under 8 weeks to get a new location up and running under the Matador Group banner. Incorporating the new company into the company quickly allows new Matador products to come onto the market more competitively. "As important as our

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DXC supports five Matador companies consisting of over 1,500 employees in seven cities and three countries. The managed data center is hosted in the Slovak Republic with a DXC system manager onsite at Matador.

“Our support service level agreement calls for prompt resolution, and that is what [DXC] delivers,” stresses Šuba. “They’re the only IaaS [infrastructure-as-a-service] vendor that met our rapid response requirements. In addition, they’ve completed the entire transition to the managed private cloud in less than 5 months, while maintaining full business continuity.”

A successful journey with DXC

Since choosing to work with DXC in 2002, the journey has been a successful and fruitful one. Matador transitioned to the cloud in a phased approach: first supporting its own infrastructure, then networking, then the data center and currently completing the move to a managed private cloud.

“Our savings have been very significant. We literally no longer have any CAPEX for IT infrastructure,” concludes Šuba.

Learn more at
www.dxc.technology/cloud

and

[www.dxc.technology/
manufacturing](http://www.dxc.technology/manufacturing)

About DXC Technology

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