

DXC Xuber MGA™

End-to-end product and administration system for managing general agents and Lloyd's coverholders



A highly configurable system that allows the rapid configuration of products and schemes and supports the end-to-end business life cycle

Dynamically changing landscape

Increasing competition in the managing general agent (MGA) space is being driven by economic and regulatory pressures, consumers' changing demands and the relentless focus on cost reduction. The threat of disintermediation and disruption throughout the business process is real, as all stakeholders in the value chain continue to find ways to get closer to the consumer to add maximum value.

In this environment, insurers see MGAs and Lloyd's coverholders as an increasingly important distribution channel to get their products to a wider market. Brokers often perform a critical role in finding niche markets for carriers, and in many instances, they can also adapt their operations to become MGAs in their own right.

Heightened regulation further complicates the landscape, with initiatives such as the General Data Protection Regulation (GDPR) putting more pressure on insurers to protect the privacy and personal data of the individuals they are insuring. MGAs and Lloyd's coverholders need to orchestrate engagement between the end consumer, brokers and the insuring markets in a way that delivers maximum value to all parties.

Enhance business agility

DXC Xuber MGA enables customers to rapidly go to market with new product offerings. The architecture's flexibility and high level of configurability enables customer needs to be addressed globally, underpinned by strong, multinational capability. The app supports the entire life cycle, from business production to claims and reporting, with integrated work-queue management and tailored dashboards.

Key benefits

- Full multinational support for multiple group companies on same instance of the application
- Highly configurable and flexible technology for rapid creation of new products, screens, dashboards, workflows and rules
- Efficient management of operations with a sophisticated inbuilt workflow and work-queue management
- Integrated configurable portal for access to third-party brokers and administrators
- Rapid support for startups with "lite" version of app out of the box for MGAs on tight budget

DXC Xuber MGA supports production of the Lloyd's standard bordereaux outputs and has a roadmap that is aligned to the changing needs of regulations and carrier demands. Addressing the large rise in MGA startups, DXC Xuber MGA also has a "lite" configuration, which works out of the box with a set of predefined capabilities to support small MGAs and new MGAs that need to effectively manage cash flows in the early months of operation.

DXC Xuber MGA has proven capability across a number of major classes of businesses including property, casualty, marine, liability, energy, engineering and aviation, with the ability to support multiple related classes swiftly and easily. Customers can use the flexible workflow capability to drive the efficiency of their processes, ensuring that the appropriate quality assurance steps are satisfied. Strong work-queue management capabilities provide larger customers with much greater visibility and control, so that defined service levels can be met and productivity optimized. The integrated portal capability allows the platform to be extended to third parties, and API enablement provides a reassuring level of future-proofing. Established as a multinational platform, DXC Xuber MGA's administration of multiple underwriting cells in different geographies from a single instance application is a key strength and differentiator.

DXC Xuber MGA is seen as the natural choice for MGAs and Lloyd's coverholders operating in the commercial and specialty market, and the solution is particularly strong when dealing with Lloyd's underwriting capacity. The front-end product capabilities support rapid set-up of new products to capitalize on new opportunities, and the back-office functionality enables effective, efficient and controlled management of all downstream processes. With strong multinational capability, DXC Xuber MGA can be operated in multiple countries and in multiple languages. At the same time, DXC Xuber MGA can be operated out of the box for a single product line in a single location, at a price point that supports the needs of the startup business.

About DXC Technology

DXC Technology (NYSE: DXC) helps global companies run their mission critical systems and operations while modernizing IT, optimizing data architectures, and ensuring security and scalability across public, private and hybrid clouds. With decades of driving innovation, the world's largest companies trust DXC to deploy our enterprise technology stack to deliver new levels of performance, competitiveness and customer experiences. Learn more about the DXC story and our focus on people, customers and operational execution at www.dxc.technology.



Why DXC?

- **Experience.** DXC has 40+ years of experience in the insurance industry, with more than 100 customers using our broker apps as their core systems of record.
- **Breadth of capabilities.** DXC's global scale in insurance, breadth of services, intellectual property and insurance expertise are unmatched by competitors.
- **Digital experience.** DXC has many active communities that represent more than 1,900 customers, combined with joint innovation programs and regulatory boards earning multiple customer and industry awards.
- **Next generation, digital focus.** Next-gen offerings based on cloud infrastructure and new digital technology supported by DXC's insurance professionals enable insurers and brokers to build a digital future while simultaneously transforming their legacy businesses.

Get started

Contact us for a live demo of the system, along with a digital workshop, to build your own unique digital journey map.

Learn more at:

www.dxc.technology/insurance