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Client benefits

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DXC and Google are investing in the partnership through joint development, marketing, sales and delivery of Google Cloud solutions.

Integrating Google into our clients’ enterprise strategy achieves the following:

• Accelerate Google migration and application development
• Significantly increase and accelerate our clients’ digital ambitions
• Better leverage DXC IP on the Google platform

DXC and Google Cloud strategic partnership at a glance
The DXC and Google Cloud strategic partnership delivers the following capabilities at scale:

• Application transformation and migration to GCP, including the enablement of robust e-commerce engines
• Managed infrastructure and platform services, as well as resale of GCP for clients who move to Google Cloud Platform
• Deep insights into clients’ workplace services environments, through Google Cloud machine learning and AI services, to enhance workforce experience and provide a digital support foundation using predictive and proactive analytics for mobile device management
• Ability to leverage massive data sets for “mash ups” that provide business insights and drive fine-tuned customer-targeting strategies from AI
• Expanded options for the delivery of managed SAP solutions worldwide on GCP for clients who run SAP
• Google-trained professionals with expertise in implementing and supporting Android

Driving innovation at scale for enterprises
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By taking advantage of the partnership, clients will be able to focus on accelerating growth and innovating in their own core businesses and eliminate the heavy lifting of supporting their underlying IT infrastructures.

Migrating apps to Google Cloud often means a faster time to market for our clients, and that can contribute significantly to their ability to compete and grow their business.

The partnership will deliver client value through benefits such as:

- IP and innovation on Google Cloud
- Experience and expertise integrating Google services across the enterprise and providing enterprise-class DXC managed services on Google Cloud
- Global scale and delivery (DevSecOps)
- Enhanced SLAs and third-party accountability
- Cloud economics and enhanced architecture

Differentiation

Application transformation
DXC’s Advisory, Consulting and Transformation service helps identify applications and workloads that are best suited to GCP and ensures Google Cloud is properly architected, ensuring that the client derives maximum ROI from Google with minimal risks.

End-to-end services
As a technology-independent partner, DXC delivers the full life cycle of cloud professional and managed services: Consulting, Advisory, Transformation, Integration and Operational Management and is also a global reseller of GCP services.

Flexibility
We offer managed services suited to meet client IT and financial objectives. Whether the client has critical workloads that demand a full suite of services or is just looking for a light-touch service that helps control costs and align consumption with need, we can scale and align to meet those needs.

Cost and risk reduction
We extend each client’s IT capabilities using skilled DXC GCP experts with experience in architecting, managing and optimizing GCP, leveraging DXC best practices and operational skills and using DXC’s tools, processes and services for risk mitigation, security and regulatory compliance.

Deep industry expertise
DXC and Google Cloud expertise across industries ensures solutions alignment to each client’s industry-specific transformation and innovation goals.

Learn more at www.dxc.technology/GoogleCloud

About DXC Partner Network
Our robust programmatic structure of 200+ industry-leading Strategic and Solution Partners works to deliver the right solution and the right team to address complex, critical client business challenges. Learn more at www.dxc.technology/partner network.

About DXC Technology
DXC Technology, the world’s leading independent, end-to-end IT services company, manages and modernizes mission-critical systems, integrating them with new digital solutions to produce better business outcomes. The company’s global reach and talent, innovation platforms, technology independence and extensive partner network enable more than 6,000 private- and public-sector clients in 70 countries to thrive on change. For more information, visit www.dxc.technology.