

Driving Innovation at Scale for Enterprises

DXC Technology and Google Cloud strategic partnership

DXC and Google at a glance

The DXC Google Cloud strategic partnership delivers the following capabilities at scale:

- Application transformation and migration to Google Cloud Platform (GCP), such as the enablement of robust e-commerce engines;
- Managed infrastructure and platform services, and resale of GCP, for clients who move to Google Cloud Platform;
- Deep insights into clients' workplace services environments, through Google Cloud machine learning (ML) and AI services, to enhance workforce experience and provide a digital support foundation using predictive and proactive analytics for mobile device management
- The ability to leverage massive data sets for "mash ups" that provide business insights and/or drive fine-tuned customer-targeting strategies from AI;
- Expanded options for the delivery of managed SAP solutions worldwide on GCP for clients who run SAP; and
- Professionals, trained by Google, to implement and support Android.

Google Cloud is widely recognized as a global leader in delivering a secure, open, intelligent, and transformative enterprise cloud platform. Google's technology is built on their private network and is the product of nearly 20 years of innovation in security, network architecture, collaboration, artificial intelligence, and open source software. Today, Google offers a simply engineered set of tools and unparalleled technology spread across Google Cloud Platform and G Suite that help bring people, insights, and ideas together. Customers across more than 150 countries trust Google Cloud to modernize their computing environment for today's digital world.

DXC's strategic partnership with [Google Cloud](#) enables enterprise clients to modernize mission-critical IT and integrate digital solutions by capitalizing on the Google Cloud Platform (GCP).

With the strategic partnership, DXC is launching a Google Cloud Platform center of excellence (COE) and a Google Cloud Artificial Intelligence (AI) COE to provide clients across key industries with secure, scalable and agile cloud-based digital platforms that leverage advanced data analytics capabilities.

The collaboration initially focuses on joint solutions across industries, including insurance, oil and gas exploration, automotive, consumer products, retail, banking and capital markets. Google now joins the [DXC Partner Network](#) as a strategic partner.

Client Benefits

Many enterprise clients realize that their future competitive advantage and ability to respond to market

disruption depends on new ways to interact with their customers and how quickly they can transform their business model to execute digital transformation.

DXC and Google are investing in the partnership through joint development, marketing, sales and delivery of Google Cloud solutions.

Integrating Google into our clients' enterprise strategy achieves the following:

- Accelerate Google migration and application development
- Significantly increase and accelerate our clients' digital ambitions
- Better leverage DXC IP on the Google platform

By taking advantage of the partnership, clients will be able to focus on accelerating growth and innovating in their own core businesses and eliminate the heavy lifting of supporting their underlying IT infrastructures.

Migrating apps to Google often means a faster time to market for our clients, and that can contribute significantly to their ability to compete and grow their business.

The partnership will deliver client value such as:

- IP and innovation on Google
- Experience and expertise integrating Google Services across the enterprise and providing enterprise-class DXC managed services on Google
- Global scale and delivery (DevSecOps)
- Enhanced SLAs and third-party accountability
- Cloud economics and enhanced

Differentiation

Application transformation

- Advisory, Consulting and Transformation service helps identify applications and workloads that are best suited to GCP and ensures Google Cloud is properly architected, ensuring that the client derives maximum ROI from Google, with minimal risks

End-to-end services

As a technology independent partner, DXC delivers the full lifecycle of cloud professional and managed services: Consulting, Advisory, Transformation, Integration, and Operational Management and is also a global reseller of GCP services

Flexibility

- We offer managed services suited to meet client IT and financial objectives. Whether the client has critical workloads that demand a full suite of services, or is just looking for a light-touch service that helps control costs and align consumption with need, we can scale and align to meet those needs.

Cost and risk reduction

We extend client's IT capabilities using skilled DXC GCP experts with experience in architecting, managing and optimizing GCP, leverage DXC best practices and operational skills and using DXC's tools, processes and services for risk mitigation, security & regulatory compliance

Deep industry expertise

- DXC and Google expertise across industries including Insurance, Banking & Capital markets, Consumer Packaged Goods and Energy & Utilities, among others, ensure solution alignment to client's industry-specific transformation and innovation goals.

**Learn more at
www.dxc.technology/
GoogleCloud**

DXC Partner Network

DXC Partner Network is a robust programmatic structure of 250+ industry-leading Strategic and Solution Partners works to deliver the right solution and the right team to address complex, critical client business challenges.

Learn more at www.dxc.technology/partnernetwork

About DXC Technology

DXC Technology, the world's leading independent, end-to-end IT services company, manages and modernizes mission-critical systems, integrating them with new digital solutions to produce better business outcomes. The company's global reach and talent, innovation platforms, technology independence and extensive partner network enable more than 6,000 private- and public-sector clients in 70 countries to thrive on change. For more information, visit www.dxc.technology.