

# Leading digital transformation with focused expertise

## DXC Technology and IBM strategic partnership

### DXC and IBM at a glance

- Complementary strengths provide unparalleled ability to address critical, complex business and IT challenges.
- Collaboration expedites solution delivery while providing best technology to maximize the client's return on investment.
- Targeted, industry-specific offerings drive out cost, increase IT performance, migrate to as-a-service environments and modernize technology to transform business.
- Our platform, software and solutions accelerate transition to the cloud for enterprise clients.

### About IBM

IBM is a global technology and innovation company with more than 375,000 employees serving clients in 170 countries. Just completing its 25th year of patent leadership, IBM Research has defined the future of IT with more than 3,000 researchers in 12 labs located across six continents. Today, IBM is much more than a "hardware, software, services" company. IBM has transformed itself into a leading cognitive solutions and cloud platform company. **Learn more at [www.ibm.com](http://www.ibm.com).**

DXC Technology's long-standing alliance with IBM® brings together two global IT and services leaders. Drawing on IBM's extensive line of cutting-edge technology and DXC's deep technology and industry expertise, we jointly help clients address critical and complex challenges.

### Client Benefits

IBM's diverse portfolio of hardware and software provides a powerful foundation for change. DXC's 60-plus years of client and industry experience help us leverage deep insight to provide innovative client solutions.

Together we help our clients address key IT challenges, from adopting new technology and adapting legacy systems to modernizing applications and turning large volumes of data into meaningful information.

The IBM and DXC relationship means that we can quickly identify, design and implement the right client solution, even in complex environments – whether it involves adapting out-of-the-box IBM solutions or making significant changes to IT infrastructure.

We have worked jointly with clients to transform their operating environment to do more with less. We have helped technology and consumer-product clients use data to improve their customer relationships and increase loyalty. Today, half of the top 12 largest banks in the world run their core banking operations on DXC applications and IBM technology. In addition, DXC, the No. 1 provider of core insurance software services globally, uses IBM hardware and software in its offerings.

Specifically, we have worked with:

- A leading international insurance company to provide application

transformation services for product development operations, improving business processes, reducing development costs and shortening development time by more than 50 percent

- The health science subsidiary of a global nutrition, health and wellness company to develop an enterprise mobile strategy and provide mobility as a service using iPads with key apps, management and support

In healthcare, IBM provides software services as a key strategic partner for our DXC Open Health Connect solution. This open source platform gives IBM better access to data and technology across a healthcare network. Together we are discovering new insights and helping to enhance patient engagement, improve operational efficiencies and boost flexibility.

DXC's insurance industry group is leveraging IBM cognitive services to transform our Life and Annuity Business Process Services. The Watson platform enables our customer service reps to improve customer satisfaction and reduce call times by more accurately, consistently and quickly answering policyholder requests. DXC's Workplace and Mobility group is implementing AI [artificial intelligence] Agent with IBM Cognitive and Watson to improve employee engagement and lower costs for DXC clients.



*“IBM values our Business Partner relationship with DXC. By working together we are able to provide the best business outcomes for our mutual clients, leveraging IBM’s hardware, software, cloud and cognitive platforms along with DXC’s client and domain expertise. It’s all about helping our mutual clients solve their business needs.”*

**Buell Duncan**  
Vice President, Marketing, IBM  
Hybrid Cloud

**Learn more at**  
**[www.dxc.technology/  
partner\\_network](http://www.dxc.technology/partner_network)**

### Joint offerings/solutions

DXC and IBM have been working together since 2006 to bring our complementary strengths to a broad range of innovative business solutions for our mutual clients.

#### **Application Lifecycle Management:**

We offer an integrated portfolio of traditional and cloud solutions leveraging IBM tools — Rational, Jazz, UrbanCode and IBM Cloud — to address all steps of the life cycle, from governance and requirements through testing, deployment and monitoring.

**Application Integration:** By leveraging IBM’s WebSphere and API Management portfolio, this offering provides a reliable and secure foundation for digital transformation to the cloud.

**Mobile:** Using IBM’s enterprise-strength MobileFirst management tools and IBM’s Cloud Application development tools, we create mobile applications that drive engagement with clients and employees at the speed of innovation, while maintaining enterprise-level security and reliability.

**Big Data and Analytics:** We combine IBM’s high-performance data platforms, appliances and analytic tools with DXC’s industry expertise and understanding of our clients’ enterprise data to deliver actionable insights that unlock business opportunities for our clients.

**Infrastructure and Managed Services:** High-end IT consulting and management of dozens of data centers around the world focused on IBM systems and data center management software means that DXC is a top expert in how to best optimize and operate IBM infrastructure and systems.

**IBM Cloud:** When predictable, mission-critical performance is a baseline

requirement for migrating applications to the cloud or for new cloud applications, the answer is: the DXC Agility Platform hybrid cloud technology in conjunction with IBM Cloud.

DXC and IBM have collaborated — and created a service — to support proofs of concept (POCs), minimally viable products (MVPs) and similar projects using blockchain.

DXC’s RISKMASTER Accelerator® is enabled to run on the IBM Cloud.

### Differentiation

IBM is a top-tier member in DXC’s partner network; DXC is an IBM Business Partner and leverages IBM’s PartnerWorld program. Through our IBM Center of Excellence (CoE), DXC creates, sells and delivers IBM best-of-breed digital transformation platforms, tools and related services. We help clients address the challenge of maintaining the security and reliability required for classical applications without limiting the agility, speed and innovation gained from next-generation application platforms for cloud, mobile and analytics, as well as cognitive technologies such as Watson.

With our close relationship and extensive agreements, DXC has access to IBM training programs and facilities, IBM hardware and software support centers and lab services, as well as IBM technical experts who can assist in addressing clients’ technology requirements. DXC also has early insight into IBM’s latest technology, helping to ensure that solutions can incorporate ongoing advancements to benefit our mutual clients.

### About DXC Technology

DXC Technology (DXC: NYSE) is the world’s leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. Created by the merger of CSC and the Enterprise Services business of Hewlett Packard Enterprise, DXC Technology serves nearly 6,000 private and public sector clients across 70 countries. The company’s technology independence, global talent and extensive partner network combine to deliver powerful next-generation IT services and solutions. DXC Technology is recognized among the best corporate citizens globally. For more information, visit [www.dxc.technology](http://www.dxc.technology).