

Powerful, proven solutions from two recognized market leaders

DXC Technology and Lenovo partnership

DXC and Lenovo at a glance

- Truly global reach and perspective from two industry leaders
- Deep organizational alignment supports the joint development of solutions ranging from enterprise transformation initiatives to purpose-built solutions for vertical markets
- Lenovo-supported DXC BizCloud™ HC and SAP HANA development labs allow DXC to very quickly replicate a client's environment and then build and test a new cloud solution
- High-performance joint solutions span DXC MyWorkStyle, DXC Managed Services and Outsourcing, DXC BizCloud HC, DXC SAP S/4HANA Finance Sidecar and DXC for SAP Cybersecurity

About Lenovo

Lenovo is a leader in providing innovative consumer, commercial and enterprise technology. Its portfolio of high-quality, secure products and services covers PCs (including the legendary Think and multi-mode Yoga brands), workstations, System X servers, storage, smart TVs and a family of mobile products like smartphones (including the Motorola brand), tablets and apps. Learn more at www.lenovo.com

DXC partners with Lenovo — one of the world's largest providers of smart, connected devices, including PCs, servers, tablets and thin clients — to offer leading-edge cloud and utility solutions in the back office to PC desktop space. Our innovative IT services and solutions accelerate and elevate each client's business capabilities, while our deep, 360-degree relationship offers an extraordinary level of integration and responsiveness.

Client benefits

The DXC and Lenovo partnership combines two premier market leaders to create offerings that are more valuable than the sum of their parts:

- Lenovo is the only company in the world that offers a range of products that operate from a pocket to the data center — from Motorola phones to ThinkPad laptops and tablets, to System X Rack Servers.
- The remarkable level of integration across Lenovo's entire product portfolio is by design. Lenovo is one of the very few technology innovators that still designs its own products instead of relying on equipment manufacturers to create its products based on specification documents.
- Using its IT leadership, industry expertise and global reach, DXC integrates Lenovo products into next-generation services and solutions designed to delight end users while achieving business and financial objectives.

Clients experience these strengths in very concrete terms. For example, we have jointly established DXC BizCloud™ - Hyperconverged (HC) and SAP HANA development labs in North America. These labs allow DXC experts to quickly and safely replicate a client's environment offsite, starting with bare metal hardware, and then build and test a customized cloud solution. Thus, clients get a solution and validated reference architecture they know will be effective and supportable in their environment from day one.

Joint offerings/solutions

The ability to choose the hardware platform that best meets each client's needs differentiates DXC from most other technology solution and service providers. In today's marketplace, Lenovo is increasingly becoming the best fit. Together, DXC and Lenovo deliver solutions that drive real business results.

DXC MyWorkStyle: DXC MyWorkStyle lets clients take advantage of the latest enterprise capabilities — across desktop, notebook, tablet and hybrid devices — while taming related complexity and security challenges. Lenovo hardware is a foundational element of this powerful, flexible workplace service.

DXC Managed Services and Outsourcing: Many of DXC's largest outsourcing services clients choose Lenovo technology. Together, DXC and Lenovo provide dynamic OPEX and CAPEX solutions that meet each client's continuously evolving operational and financial requirements.

DXC BizCloud - Hyperconverged (HC): DXC BizCloud HC simplifies the way IT services are delivered because it includes all the features needed to create a secure, scalable and customizable hyper-converged enterprise private cloud —either in-house or from DXC facilities. It uses Lenovo x3650 M5 Performance Rack Servers, which provide the performance, scalability and availability needed for a wide range of cloud and big data workloads, at a compelling total cost of ownership.

DXC SAP S/4HANA Finance Sidecar: This solution combines DXC services with SAP HANA and Lenovo hardware to create the information environment that the CFO has long desired. It produces management and financial reporting directly from the original transactional sources to increase overall confidence

in the reported information. Lenovo X86 servers are the only ones on the market that can scale beyond four nodes with SAP HANA, providing unmatched performance.

DXC for SAP Cybersecurity: Built on Greenlight security modules and Lenovo technology, this solution gives clients visibility into cybersecurity risks and compliance issues, and automates processes to facilitate boardroom-level discussions. It provides strategies, road mapping, implementation and end-to-end managed security services.

Differentiation

The rich integration across Lenovo's products and DXC | Lenovo joint solutions gives clients consistency and accountability in terms of performance, pricing, coverage and support. Our comprehensive, 20-plus-year relationship — championed across the entire C-suite — has important implications for clients:

- We each consume the others products and services, which helps ensure that our client solutions are proven, scalable and replicable.
- We present one face to the client for more efficient and seamless interactions.
- We bring thought leadership and resources to bear on behalf of each other, which extends our market reach, IP, solution designs and implementation capabilities.

About DXC Technology

DXC Technology (DXC: NYSE) is the world's leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. Created by the merger of CSC and the Enterprise Services business of Hewlett Packard Enterprise, DXC Technology serves nearly 6,000 private and public sector clients across 70 countries. The company's technology independence, global talent and extensive partner network combine to deliver powerful next-generation IT services and solutions. DXC Technology is recognized among the best corporate citizens globally. For more information, visit www.dxc.technology.