

# Transformation from data center to cloud to edge

## DXC Technology and VMware strategic partnership

### DXC and VMware at a glance

- 15-year-plus partnership with deep strategic and executive alignment and a highly collaborative approach to engagements
- Joint cloud and workplace offerings leveraging VMware's market-leading technology and DXC's extensive IT and industry expertise
- Proven innovation, with DXC as VMware's 2018 *Global Systems Outsourcer Partner of the Year* and 2017 *Empower the Digital Workspace Global Winner*

### About VMware

VMware software powers the world's complex digital infrastructure. The company's cloud, networking and security, and digital workspace offerings provide a dynamic and efficient digital foundation to over 500,000 customers globally, aided by an ecosystem of 75,000 partners. Headquartered in Palo Alto, California, VMware is committed to being a force for good, from its breakthrough innovations to its global impact. Learn more at [vmware.com](https://www.vmware.com).

Bring your digital transformation to life with DXC Technology and VMware. Building on 15+ years of co-development experience, we have an extensive track record of helping enterprises simplify IT and create and implement successful multicloud strategies. Our joint solutions for Managed Hybrid Cloud Services and Workplace & Mobility Services are built on VMware's market-leading technology and strengthened by DXC's extensive IT and industry expertise. Working in partnership with your team, we offer award-winning services and solutions that accelerate time to value, increase productivity and strengthen security.

### Client benefits

Digital transformation is the proven path to lasting competitive advantage and business agility. Partnering with DXC and VMware on the journey helps you effectively:

- Modernize data centers
- Integrate public clouds
- Empower digital workspaces
- Transform security

DXC helps clients across a variety of vertical markets — including healthcare, insurance, transportation, banking, aerospace, consumer, manufacturing, energy, technology and public sector — harness the power of innovation to make information-driven decisions and thrive on change. VMware, a global leader in cloud infrastructure and business mobility, helps clients realize possibilities by accelerating their digital transformation journeys.

DXC and VMware are committed to transforming the way you build, deliver and consume IT resources. Working with your team, we offer a strategic vision and joint solutions that empower you to:

- **Accelerate time to value and time to market** by moving securely and rapidly to multi-cloud services and extending the value and performance of your legacy infrastructure
- **Unlock productivity and protect customer trust** by providing personalized access to any application from any device while safeguarding corporate assets with next-generation digital workspace solutions
- **Provide end-to-end security** from your multi-cloud environment to mobile devices by protecting operating systems, applications and data

- **Leverage expertise and experience** accumulated over 50-plus years of systems integration and managed services experience helping clients determine how to plan, build and deploy the best systems for their business

Together, DXC and VMware's joint solutions help you create highly adaptable IT infrastructures that simplify processes and evolve with your ever-changing business requirements.

### Joint offerings/solutions

Our joint offerings in Managed Hybrid Cloud Services and Workplace & Mobility Services are innovative and consumption-based. They form the technology foundation for digital business transformation, enhanced competitiveness and reduced total cost of ownership (TCO).

#### Managed Hybrid Cloud Services

accelerate your journey to the hybrid cloud with an operationally consistent, resilient, secure and cost-effective environment. The portfolio features two core offerings:

**DXC Managed Services for VMware (MSV)** platform delivers dedicated, managed and complete cloud capabilities. This offering simplifies operations via API-based automation, extends visibility using a self-service, on-demand model and increases utilization rates by optimizing workload placement. With this service you quickly and securely improve operational agility and scalability with enterprise-level IT control. Additional DXC services powered by VMware technologies and platforms

include hybrid cloud automation, provisioning and workload management, cloud management and industry-specific cloud services.

**DXC Managed Services for VMware Cloud on AWS** offers VMware software-defined data center technologies as a service on the world's most popular public cloud. A dedicated Amazon Web Services (AWS) bare metal infrastructure provides easy scalability using hyperconverged physical hosts. The self-service portal speeds and simplifies provisioning and life-cycle actions. Our cost-effective, consumption-based services give you seamless application migration and adjacency so you can innovate with AWS-native services.

Our **Workplace & Mobility Services** incorporate the DXC MyWorkStyle suite of solutions to give workers access to virtualized desktops and applications in any environment and on any device — without compromising security:

**MyWorkStyle Virtual Desktop and Applications Service** gives employees access to all their virtual desktops, applications and online services through a single digital workspace. The service offers a choice of consumption options — public cloud, private cloud or managed service — while delivering a consistently great user experience across any network, location or device. This service includes integrated security and control, increased deployment options from a single cloud service, and the ability to balance your needs across on-premises and cloud-based infrastructures.

#### DXC Partner Network

Our robust programmatic structure of 250+ industry-leading Strategic and Solution Partners works to deliver the right solution and the right team to address complex, critical client business challenges. Learn more at [www.dxc.technology/partnernetwork](http://www.dxc.technology/partnernetwork).

#### About DXC Technology

As the world's leading independent, end-to-end IT services company, DXC Technology (NYSE: DXC) leads digital transformations for clients by modernizing and integrating their mainstream IT, and by deploying digital solutions at scale to produce better business outcomes. The company's technology independence, global talent, and extensive partner network enable 6,000 private and public-sector clients in 70 countries to thrive on change. DXC is a recognized leader in corporate responsibility. For more information, visit [www.dxc.technology](http://www.dxc.technology) and explore [thrive.dxc.technology](http://thrive.dxc.technology), DXC's digital destination for changemakers and innovators.

#### MyWorkStyle Mobile Enterprise

**Services** provide a comprehensive cloud-based mobility platform that simplifies access to enterprise apps and protects corporate data on any network. Role-based unified management and policies across desktop and mobile devices also increase productivity, automate processes and deliver intelligent insights.

#### Differentiation

Both DXC and VMware are industry powerhouses. Together we have over 56,000 experts and a vast ecosystem of partners to design, build, deliver and support digital transformation solutions. Our companies are integrated from the executive suite down to the delivery team level and share a highly collaborative approach to working with clients.

VMware is the preferred choice of 100% of Fortune 500 companies. Its virtualization technology provides the market's lowest TCO. Combining DXC's expertise in creating agile, scalable infrastructures with VMware's virtualization solutions lets you realize immediate and lasting returns on digital transformation investments.

**Learn more at**  
**[DXC.technology/vmware](http://DXC.technology/vmware)**