

Modernize IT services and accelerate migration to AWS

DXC Technology and Amazon Web Services strategic relationship

DXC and AWS at a glance

- Provide enterprises with cloud solutions that leverage the rapid innovation, scale and breadth of AWS services along with DXC's deep industry knowledge
- Help clients discover, migrate, optimize and manage application workloads on AWS
- Unlock the agility and cost savings of the cloud, using DXC's Application Modernization services to migrate applications
- Accelerate application development and deployment so clients can spend more time experimenting and innovating
- Deliver managed services for AWS underpinned by DXC Bionix™, a new digital-generation services delivery model
- Raise an enterprise's Digital IQ using DXC's digital transformation advisory and consultancy services
- Utilize AWS knowledge and development tools – such as AWS CloudFormation, sample architectures and DevOps scripts – to provide custom solutions that meet clients' unique needs

DXC Technology and Amazon Web Services (AWS) together deliver agile, complete cloud solutions that combine the scale and performance of the AWS Cloud with DXC industry-based digital services to help clients accelerate their digital transformations, grow their businesses and improve customer experiences. DXC's industry-specific intellectual property and expertise deliver the agility, cost savings and innovation of the AWS Cloud to enterprises that want to modernize their applications and infrastructure. As an AWS Solution Provider Program Partner and Premier Consulting Partner, DXC helps clients discover, migrate, modernize and manage application workloads on the AWS Cloud, ensuring that they take full advantage of the latest AWS innovations.

Client benefits

Many organizations are using AWS to free up capital expense so they can increase investments that support their core mission. They are able to explore and experiment with innovation more quickly and cost effectively to meet their customers' needs and grow their business. With DXC's portfolio of pre-built, industry-compliant and secure solutions on AWS in both life sciences and insurance, clients can accelerate their cloud adoption with industry built-for-purpose platforms on AWS.

Accelerate digital transformation

- Boost digital transformation cost-effectively and securely with the power of the AWS Cloud and DXC digital services

- Gain quick access to a breadth of innovative cloud services and solutions with the agility of the AWS Cloud and DXC Bionix™, a digital-generation services delivery model

Enable business growth

- Unlock the potential of the enterprise to experiment and innovate by speeding time to market and creating more value
- Lower costs by trading capital expense for variable expense, paying only for the IT services you consume

Enjoy an enhanced client experience

- Get a streamlined engagement model, unified go-to-market operations and simplified procurement

“As enterprise customers modernize their IT services and accelerate their migrations to the cloud, they rely on the power of AWS and DXC’s industry-based digital services to help them. We are excited about the new DXC-AWS Integrated Practice that will enable us to deliver IT migration, application transformation, and business innovation to global Fortune 1000 companies. Our mutual objective is to bring increased agility, innovation and cost savings to help enterprise customers manage their businesses more efficiently, securely and on a global scale, and the DXC-AWS Integrated Practice is poised to do that.”

Terry Wise

Vice President, Partner Sales,
Amazon Web Services

“Clients have the confidence to choose AWS and DXC Technology to power their digital enterprise journey. This strategic partnership, strengthened by the DXC-AWS Integrated Practice, delivers agile, end-to-end cloud solutions combining the scale and performance of the AWS Cloud with DXC services to enable our customers to grow their business, accelerate digital transformation and simplify business engagement at an unprecedented pace.”

Jim Smith

Executive Vice President, Digital Transformation and Customer Advocacy, DXC Technology

- Work with dedicated and knowledgeable teams who make business easy and reduce deployment timelines
- Take advantage of a simplified business engagement experience, making it easier to gain business value from the DXC-AWS Integrated Practice

Joint offerings/solutions

The DXC-AWS Integrated Practice provides DXC clients with the agility and benefits of the AWS Cloud.

The practice optimizes DXC’s AWS managed services offerings, with an initial focus on:

- Managed Security and Compliance Services for AWS
- Dedicated VMware Cloud on AWS migration solution
- Analytics Services on AWS
- Application Services for AWS
- SAP on AWS

DXC Managed Services for AWS are underpinned by **DXC Bionix™**, a new digital-generation services delivery

About DXC Technology

DXC Technology (DXC: NYSE) is the world’s leading independent, end-to-end IT services company, helping clients harness the power of innovation to thrive on change. Created by the merger of CSC and the Enterprise Services business of Hewlett Packard Enterprise, DXC Technology serves nearly 6,000 private and public sector clients across 70 countries. The company’s technology independence, global talent and extensive partner network combine to deliver powerful next-generation IT services and solutions. DXC Technology is recognized among the best corporate citizens globally. For more information, visit www.dxc.technology.

About Amazon Web Services

For over 12 years, Amazon Web Services has been the world’s most comprehensive and broadly adopted cloud platform. AWS offers over 125 fully featured services for compute, storage, databases, networking, analytics, machine learning and artificial intelligence (AI), Internet of Things (IoT), mobile, security, hybrid, virtual and augmented reality (VR and AR), media, and application development, deployment, and management from 55 Availability Zones (AZs) within 18 geographic regions and one Local Region around the world, spanning the U.S., Australia, Brazil, Canada, China, France, Germany, India, Ireland, Japan, Korea, Singapore, and the UK. AWS services are trusted by millions of active customers around the world—including the fastest-growing startups, largest enterprises, and leading government agencies—to power their infrastructure, make them more agile, and lower costs. To learn more about AWS, visit <https://aws.amazon.com>

model that promises a comprehensive approach to intelligent automation at the speed and scale required by the world’s top companies.

Differentiation

DXC and AWS have created a DXC-AWS Integrated Practice which will enable customers to digitally transform their businesses at a rapid pace. This collaboration is the cornerstone of an expanded relationship that will streamline our clients’ digital transformations, modernize their IT infrastructure and maximize their IT investments so they can focus on innovating and growing their business.

DXC is a Premier Consulting Partner in the AWS Partner Network (APN) and is an audited AWS Managed Service Provider. DXC maintains multiple AWS Competencies, demonstrating technical proficiency with proven success accelerating enterprise clients’ adoption of AWS. DXC has more than 8,000 AWS accreditations, among the highest in the industry. In addition, DXC holds more than 900 AWS certifications, with plans to double that number.