

Digital transformation for the agile enterprise

DXC Technology and Dell EMC strategic partnership

DXC and Dell EMC at a glance

- DXC managed services built on industry-leading Dell EMC infrastructure to help you effortlessly anticipate and respond to change at a lower price point and higher performance
- More than 20-year partnership offering the broadest choice of consumption based IT solutions and proven, strategic support for your enterprise's digital business transformation
- Winning combination of DXC as a Dell EMC Titanium-level partner and Dell EMC as a strategic DXC partner ensures a highly collaborative work style
- 10,000+ DXC resources accredited and certified by Dell Technologies, which is made up of seven strategically aligned businesses, including Dell, Dell EMC, Pivotal, RSA, SecureWorks and VMware

About Dell EMC

Dell EMC, part of Dell Technologies, enables organizations to modernize, automate and transform their data centers using industry-leading converged infrastructure, servers, storage and data protection technologies. Dell EMC services customers across 180 countries — including 98 percent of the Fortune 500 — with the industry's most comprehensive and innovative portfolio, from edge to core to cloud. Learn more at www.dell.com

DXC Technology and Dell EMC help enterprises drive growth by dramatically improving their ability to anticipate and respond to change. Working collaboratively with your team, we help you develop powerful transformational strategies, apply industry-recognized innovations and manage foundational technologies. Our 20+ years of deep collaboration — including extensive co-development and co-investment — have yielded end-to-end multi-cloud solutions that effortlessly anticipate and respond to user demands and competitive threats. Together, we strategically enable your company's digital transformation, so you can flex and grow in a fast-paced, competitive environment and invest wisely in your enterprise's future.

Client benefits

The ability to anticipate and quickly respond to user demands, both internally and externally, is essential to an enterprise's long-term success. Joint solutions from DXC Technology and Dell EMC are designed to let you adapt and innovate in response to today's increasingly competitive business environments. Our multi-cloud offerings simplify instant-access experiences by providing a secure and flexible infrastructure. Built around our offers are management and orchestration capabilities that optimize the locations of workloads and data, seamlessly scaling to mesh front-end and back-end technologies and processes.

Our approach to digital transformation helps maximize your ability to dynamically adapt and innovate. Working side by side with our 2,000+ clients at every step, we enable strategically sound digital transformation with our digital

blueprint advisory service, proven and repeatable transformation roadmaps and tools, and joint capabilities that drive IT optimization and the creation of new revenue streams.

Financial considerations, of course, factor into IT decision making. Our portfolio of as-a-service, consumption-based solutions — the industry's broadest — lets you do more with your money. In addition to maximizing the productivity of your IT department and information workers, you lower operating expenses, avoid unexpected costs and transition smoothly toward an optimized model.

Joint offerings/solutions

Our joint digital, IT security and workforce transformation solutions are the product of deep integration and a collaborative engineering relationship, ensuring that DXC technology works seamlessly with the Dell EMC infrastructure.

All are strengthened by DXC's extensive expertise in the banking and capital markets, healthcare and life sciences, insurance, public sector and manufacturing industries.

We offer a range of digital transformation solutions:

- **Application transformation solutions** let you design, build and manage applications in a multi-cloud environment. We start by helping you evaluate the options related to integrating or replacing legacy applications in your move to an as-a-service model. Subsequent steps include identifying a roadmap for best integrating or migrating to cloud-native applications and, finally, moving legacy applications to cloud-native architectures.
- **Cloud-native applications solutions** combine a development platform and service to create and containerize born-in-the-cloud applications. Our agile approach uses Pivotal Cloud Foundry DevOps to speed development cycles, fully exploit the advantages of the cloud computing delivery model and provide continuous, secure applications optimized for private, public or hybrid cloud environments.
- **Platform-as-a-service solutions** provide a highly resilient managed platform and associated software for securely running cloud-native applications and migrated legacy applications in the cloud. Developers use the platform to build innovative applications optimized for a cloud

environment. Its flexible, pay-only-for-what-you-use capability lets you quickly scale to meet your needs, decreasing cost of ownership and reducing in-house IT support tasks.

IT transformation solutions include innovative infrastructure management options:

- **Private, public and hybrid cloud solutions** include converged and hyperconverged systems and dedicated managed private clouds hosted by you or DXC with Dell EMC and VMware. Working together, DXC and Dell EMC will design a secure, scalable multi-cloud roadmap that ensures the best price performance and maximizes your ability to anticipate and respond to change.
- **Compute, storage and backup-as-a-service solutions** offer a managed midrange alternative to traditional design, purchase and provisioning. Managed by DXC and built using Dell EMC servers, enterprise storage and data protection, these innovative solutions reduce costs and improve IT responsiveness.
- **Workforce transformation device-as-a-service solutions** include the fully managed deployment and delivery of Dell client platforms in dedicated or bundled offerings — available for desktops, laptops, tablets or any bring-your-own device. These solutions free IT resources so they can support other areas of the business and accelerate productivity of both the IT team and the entire company.

- **Virtual desktop infrastructure (VDI)-as-a-service solutions** fully manage the deployment and delivery of compute resources to your information workers. Proven results include time and money savings, improved efficiency via centralized management control and increased IT staff productivity.

Differentiation

DXC and Dell EMC are innovative market leaders with a deep, decades-long partnership. For example, DXC holds over 600 Dell EMC certifications — among the very highest of all Dell IT services partners — and has won over 20 Partner of the Year awards from Dell Technologies over the past 6 years. This depth of integration means you receive proven as-a-service, consumption-based IT solutions, from client to edge to cloud, strengthened with rich industry-specific expertise. We also share a highly collaborative approach to working with clients and a dedication to persistent and effective knowledge transfer to client teams.

We combine DXC's expertise in designing, building and delivering agile, scalable infrastructures with Dell EMC's market-leading platform compute, storage and data protection solutions. These, plus VMware's virtualization solutions and Pivotal's Cloud Foundry framework, enable clients to realize immediate and lasting returns on their journey to digital transformation.

Learn more at
www.dxc.technology/dellemc

About DXC Partner Network

Our robust programmatic structure of 250+ industry-leading Strategic and Solution Partners works to deliver the right solution and the right team to address complex, critical client business challenges. Learn more at www.dxc.technology/partnernetwork.

About DXC Technology

As the world's leading independent, end-to-end IT services company, DXC Technology (NYSE: DXC) leads digital transformations for clients by modernizing and integrating their mainstream IT, and by deploying digital solutions at scale to produce better business outcomes. The company's technology independence, global talent, and extensive partner network enable 6,000 private and public-sector clients in 70 countries to thrive on change. DXC is a recognized leader in corporate responsibility. For more information, visit www.dxc.technology and explore thrive.dxc.technology, DXC's digital destination for changemakers and innovators.